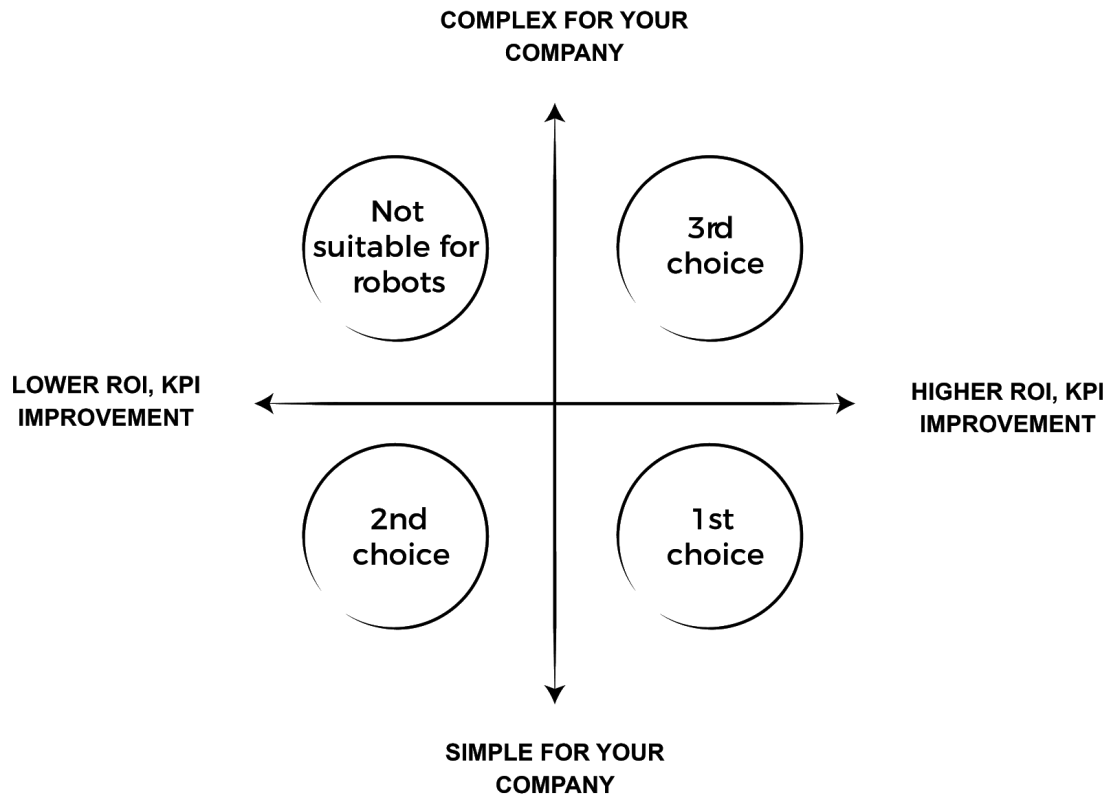




Value vs. Complexity Graph



Process

1. Gather all people involved in the process in a meeting room.
2. Draw the graph on a white board.
3. Each person thinks about possible processes to automate with cobots and writes them on sticky notes.
4. Each person rates the complexity and potential KPI improvement on a scale from 1 to 10 for each project.
5. Place each sticky note at the appropriate position on the graph, based on the ratings.
6. Together, team members eliminate the processes that are in the **not suitable for robots** zone.
7. Discuss the complexity and the perceived value for each project, and change the ratings if necessary.
8. Choose your first cobot project, ideally one that is in the **first choice** zone.
9. Retain the other processes for your next cobot projects.